



# See a Healthier Membership, See a Healthier Bottom Line

Healthy eyes and vision are priorities for everyone. Whether it is a routine checkup or something more serious, Versant Health is committed to providing your members with access to quality vision care. As a result, members have more choices, streamlined support and a comprehensive range of services across the continuum of care—starting with eye health.

Versant Health has:

**38M**

members worldwide<sup>1</sup>

**25**

years of experience

**97%**

member satisfaction<sup>2</sup>

**98%**

in-network utilization<sup>3</sup>

**120,000**

points of access<sup>4</sup>



## Delivering Quality Vision Care to Our Members Is Our Highest Priority

Your members will access quality eye care through a dependable and seamless experience through our Davis Vision and Superior Vision plans. Our core services are designed to deliver exceptional, individualized care while managing costs across the continuum.

- **Routine vision plans:** Provide eye exams and corrective eyewear while promoting early detection and treatment of conditions.
- **Utilization management:** Ensure your members get the right care in the right place at the right time. Ensuring vision services meet strict criteria prevents fraud and abuse and protects the well-being of the member receiving care.
- **Medical claims review:** See cost savings by eliminating reimbursement for unnecessary and duplicative procedures. Our Fraud, Waste and Abuse (FWA) Program rigorously applies both pre-payment and post-payment measures.
- **Clinical outreach programs:** Member-Centric approach to remove access to care barriers and support your quality benchmarks, including in-home exams, health education and coaching.
- **Consultative vision benefit design:** We will work together to design a tailored plan offering to meet the needs of your target markets and membership.

<sup>1</sup>Internal reporting, Oct. 2021. <sup>2</sup>Member satisfaction survey, Nov. 2019. <sup>3</sup>Internal reporting, 2020.

<sup>4</sup>Superior Vision network. Internal reporting, Oct. 2021.

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## Trusted Ally for Health Plans

Versant Health has a singular focus: to serve our members, clients, and health plans and ensure that our members receive the highest quality of vision care. Our organization has a proven track record helping health plans navigate commercial and government spaces. As a result, our clients can trust that we have the internal resources and capabilities to meet the ever-changing regulatory and compliance requirements while providing members top-quality vision care with exceptional value.

- **Proven growth and strategic alignment with your goals.**  
Set your health plan apart from other health plans by providing your members with access to vision benefits. Through Davis Vision and Superior Vision, our collaborative partnerships provide:
  - The ability to deliver financial returns
  - Market-leading technological capabilities
  - Sharing of best practices to help streamline administrative processes and procedures
  - A designated sales and client management team
  - Support for custom quotes and RFP responses
  - Underwriting consultation
  - And more
- **Cost of Care Savings through data integration**
  - Gain from the cost efficiencies of our medical management programs, including an effective combination of prior authorization and prospective claims review—which typically reduces medical eye-related costs between 15 and 17 percent.\*
- **Largest vision care provider for government-sponsored plans**
  - Versant Health has over two decades of experience working with health plans that serve government-sponsored programs such as Medicaid, Medicare Advantage, and CHIP. You can trust that we have the resources to meet ever-changing regulatory and compliance requirements.



## For more information, please contact:

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