



Government Health Plans Executive Summary

Versant Health is one of the leading managed vision care companies in the United States with over 20 years experience in the government space. We are uniquely positioned to support your growth goals of transforming your vision program through expanding its reach, simplifying administration, and ensuring scalability of its product offerings.

When it comes to vision care solutions for government plans, SEE the Versant Health difference:

- More than 38 million members nationwide¹, including 19.3 million in Medicaid and Medicare¹
- A robust provider network with over 118,000 points of access², including independent eye care professionals and major retailers
- A focus on compliance of Medicare and Medicaid regulations
- A clinical approach to eye health led by a Medical Policy Council and an Optometric Advisory Council
- A dedication to innovation and use of new technology to administer and deliver care
- Comprehensive member engagement programs for diabetes and other chronic conditions
- Community-based services, including dedicated clinic days, mobile and telehealth vision, and eye health education

In addition, Versant Health is an ACAP Preferred Vendor.

Versant Health Experience

- Singular focus on vision care administration
- Strong clinical focus by Versant Health medical leaders including ophthalmologists, optometrists and nurses
- VAB options including competitive vision benefits and programs targeted at members with diabetes and other chronic conditions
- Medicare Advantage desirable networks, including retailers with convenient evening and weekend hours
- Coverage and outreach to increase diabetic retinopathy exams and glaucoma screenings
- Member engagement and clinical outreach programs designed to help improve STAR and CAHPS measures

“We innovate access to vision care and build deep relationships that help members enjoy the wonders of sight through healthy vision and clear eyes.”

James Reid,
CEO, Versant Health